

The Collaborative Exchange Webinar Series
September 23, 2021 10 – 11 AM
DOING BUSINESS WITH THE STATE OF NEW JERSEY

Join this regular series of webinars designed to help you grow your opportunities in government contracting.

***Note that each event requires a separate registration. See registration information on the next page.**

Presented by:

Bergen County Community Outreach, Essex County Small Business Development and Affirmative Action, Hudson County Office of Business Opportunity, Mercer County Small Business Outreach, and NJIT Procurement Technical Assistance Center..



Ms. Hester Agudosi

Ms. Agudosi was appointed Chief Diversity Officer in May 2018. She oversees the NJ Office of Diversity and Inclusion which has been established to ensure diversity in appointments, recruitment and the execution of diversity and inclusion strategies targeted toward greater utilization of minority, women, veteran and LGBT owned businesses. Ms. Agudosi spent 19 years serving the State of New Jersey in various senior management roles. Prior to her appointment as Chief Diversity Officer, Ms. Agudosi served as the Director of the Office of Equal Opportunity and Public Contract Assistance at the Department of Environmental Protection; Deputy Director in the Office of Equal Employment Opportunity at the Department of Law and Public Safety; Supervising Deputy Attorney General and Chief of the Prosecutors Supervision & Coordination Bureau and Office of Bias Crime in Division of Criminal Justice.

Ms. Agudosi received a Bachelor of Arts Degree from the University of Notre Dame and holds a Juris Doctorate degree from the Maurice A. Deane School of Law at Hofstra University.

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| 9/23/2021 | <u>The Collaborative Exchange: Doing Business with the State of New Jersey</u> | <u>https://njitptac.ecenterdirect.com/events/2039</u> |
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| 10/21/2021 | <u>The Collaborative Exchange: A Conversation with a Mercer County Purchasing Agent</u> | <u>https://njitptac.ecenterdirect.com/events/2040</u> |
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| 11/18/2021 | <u>The Collaborative Exchange: Doing Business with the Counties of Bergen, Essex, Hudson, & Mercer.</u> | <u>https://njitptac.ecenterdirect.com/events/2041</u> |
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| 12/16/2021 | <u>The Collaborative Exchange: Certification Process and Technical Assistance</u> | <u>https://njitptac.ecenterdirect.com/events/2044</u> |
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| 1/20/2022 | <u>The Collaborative Exchange: Capability Statements for County Government Opportunities</u> | <u>https://njitptac.ecenterdirect.com/events/2045</u> |

The Collaborative Exchange: Counties of Bergen, Essex, Hudson, Mercer & NJIT PTAC

COLLABORATIONS

Bergen County Executive, James J. Tedesco III - <https://www.co.bergen.nj.us/>

Bergen County Community Outreach

Bergen County increases business with MBE/WBE/VOB Set-aside and Joint Venture program, created herein, shall have the following goal of 10% (Ten Percent) of contracts awarded.

Bergen County Purchasing Portal: <https://www.bergenbids.com>

Essex County Executive, Joseph N. DiVincenzo, Jr. - <https://essexcountynj.org/>

Essex County Small Business Development & Affirmative Action (SBDAA)

Vendors can register with the Essex County SBDAA office online at www.ecsmallbiz.org. The Essex County Office of Purchasing sends notifications of business opportunities, and procurement to business vendors through their Purchasing Portal.

Essex County Purchasing Portal: <http://www.essexcountynj.org/procure>

Hudson County Executive, Thomas A. DeGise - <https://www.hudsoncountynj.org/>

Hudson County Office of Business Opportunity (HCOBO)

Please visit <https://hcobo.com/> to learn more and register your business with the County of Hudson. Obstacles and challenges in business are inevitable. HCOBO can help you NAVIGATE them. From start-ups to established businesses looking to grow, looking to diversify let the HCOBO help you identify the right resources to assist you in getting there.

Hudson County Purchasing Portal: <http://www.hudsoncountynjprocure.org/>

Mercer County Executive, Brian M. Hughes - <https://www.mercercounty.org/>

Mercer County Small Business Outreach Program

Please subscribe to our bidders list and automatically be informed of and apply for opportunities: <https://www.mercercounty.org/departments/purchasing/sign-up-for-bids-rfps>

Mercer County current BID/RFP Opportunities:

<https://www.mercercounty.org/departments/purchasing/bidding-opportunities>

NJIT Procurement Technical Assistance Center (NJIT PTAC) - <https://www.njit.edu/ptac/>

NJIT PTAC provides free procurement related counseling, training, proposal reviews, bid matching, assistance with certifications, registrations, and more.

Register at www.njit.edu/ptac or email us at: ptac@njit.edu.

Watch testimonials from some of our clients: <https://youtu.be/RTa2FXZowzk>



HUDSON COUNTY
OFFICE OF BUSINESS
OPPORTUNITY



NJIT

Procurement Technical
Assistance Center

NEW JERSEY'S SUPPLY CHAIN AUTHORITY